

WHERE OTHERS SEE HYALURONIC ACID, WE SEE THE FULL POTENTIAL OF YOUR SKIN.

IBSA DERMA. BEAUTY BEYOND STANDARDS.



IBSA GROUP

Founded by a group of Swiss biologists in 1945, IBSA - Institute Biochemical SA - has gained unique experience in pharmaceutical research and technology.

IBSA has used its experience and expertise in the pharmaceutical field to branch out and develop medical devices for dermatology based on hyaluronic acid - thus creating a dedicated dermoaesthetic brand: **IBSA Derma**. IBSA Derma distinguishes itself in this vast market because it controls the entire product lifecycle, from the biofermentation production of the raw material to the ready-to-use final product in pre-filled syringes. OVER **25** OFFICES & MANUFACTURING PLANTS

HUNDREDS OF PRODUCTS COVERING **10** THERAPEUTIC AREAS

PRODUCTS AVAILABLE IN MORE THAN **80** COUNTRIES

IBSA DERMA

The IBSA Derma approach is aimed at countering the physiological decrease of hyaluronic acid in the skin tissue, thus restoring hydration, elasticity and tone. In fact, in a synergistic way, it combines deep hydration with mechanical action of lifting the skin.

Thanks to its innovative use of *ultrapure* hyaluronic acid, **IBSA Derma has redefined the canons of classical beauty.**

In fact, throughout history, beauty has had well-defined and specific standards. Today this is no longer the case, because **IBSA Derma has redefined the beauty rules while enhancing the authenticity of each individual.** What is really... a masterpiece? For an artist, a piece of rough marble can be a masterpiece. For a scientist, a tiny particle can be a masterpiece. For IBSA Derma, everyone is a masterpiece. Because we believe that beauty belongs to everything and everyone, and put all our dedication, research, and innovation into making art and science work together so that the world can see what we see: the pure masterpiece that every human being is. Because where others see faces and bodies, we see works of art. Where others see cold technology, we see a tool to reveal everyone's authentic beauty. Where others see particles of hyaluronic acid, we see the full potential of human expressions. Where others see just beauty standards, we see beyond.

IBSA Derma. Beauty Beyond Standards.



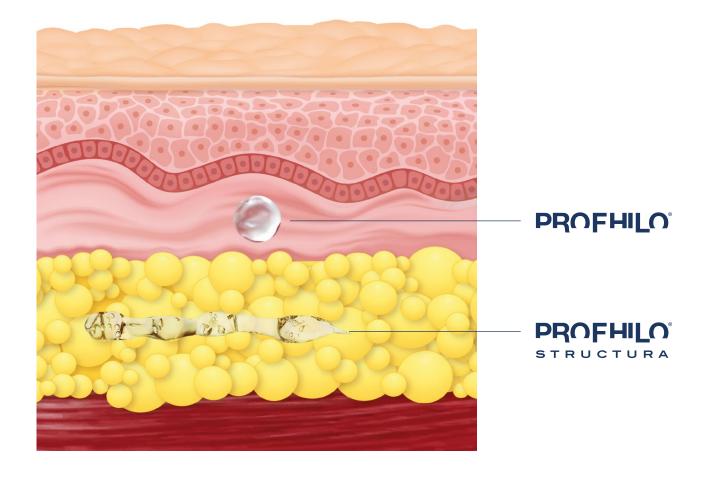
IBSA DERMA. BEAUTY BEYOND STANDARDS.



PROFHILO® C O M B O

PROFHILO[®] AND PROFHILO[®] STRUCTURA:

A MULTI - LAYER APPROACH FOR FACIAL REJUVENATION





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PROFHILO®

GIVES ELASTICITY HYDRATION, INCREASES TONE AND FIRMNESS^{1,2}

- CONCENTRATION³: 32 mg L-HA + 32 mg H-HA in 2 ml
- $G' = 39 / \tan \delta = 1.36^4$
- PROFHILO[®] is indicated for skin laxity remodeling of face and neck³
- Injection with **needle** (BAP technique), face malar and submalar areas

RESTORES ADIPOSE TISSUE AND

THE DEEP FACIAL STRUCTURE⁴

PROFHLO® STRUCTURA

CONCENTRATION⁵: 45 mg L-HA + 45 mg H-HA in 2ml G' = 95 / tanδ = 1.1⁴

- PROFHILO[®] STRUCTURA is indicated for face treatment and for restoring adipose tissues
- **Cannula injection**, Preauricular and zygomatic areas

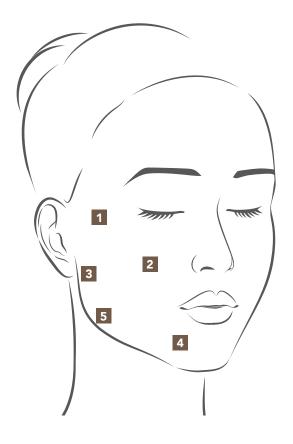




PROFHILO® INJECTION TECHNIQUE

• BAP (BIO AESTHETIC POINTS): MALAR AND SUBMALAR AREAS³

The indications below are intended as a broad suggestion, to be adapted to the specific needs and specific morphology of the face of each patient



1

ZYGOMATIC PROTRUSION

at least 2 cm away from the external corner of the eye

2 NASAL BASE

- draw a line connecting the nostril and tragus
- draw a perpendicular line starting from the pupil
- locate the injection point at the intersection of the 2 lines

TRAGUS

3

1 cm anterior to the bottom of the tragus

4 CHIN

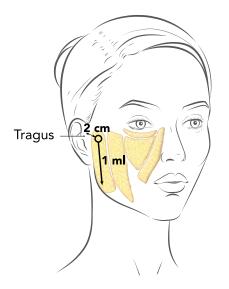
- draw a vertical line in the center of the chin
- draw a perpendicular line one third from the top of the vertical line
- from the point of intersection move 1.5 cm towards the oral commissures

5 MANDIBULAR ANGLE

1 cm above the mandibular angle

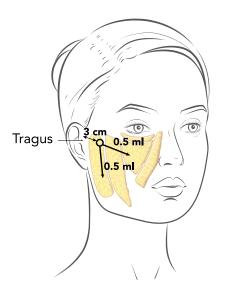
PROFHILO® STRUCTURA INJECTION TECHNIQUE

• SINKER TECHNIQUE: PREAURICULAR INJECTION⁴



- PROFHILO[®] STRUCTURA injection into superficial fat compartment of pre-auricular area
- Injection volume: **1 ml** each side
- Cannula (retrograde injection technique): 22Gx50mm
- Entry point: 2 cm from tragus

• SAGGER TECHNIQUE: PREAURICULAR AND ZYGOMATIC INJECTION⁴



- PROFHILO[®] STRUCTURA injection into superficial fat compartment of pre-auricular and zygomatic areas
- Injection volume: 0.5 ml (preauricular each side)
 + 0.5 ml (zygomatic each side)
- Cannula (retrograde injection technique): 25Gx38mm
- Entry point: 3 cm from tragus

PROFHILO® AND PROFHILO® STRUCTURA: CLINICAL EVALUATION

PREVENTION OR MANTEINANCE

EARLY SIGNS OF SKIN LAXITY, REDUCED SKIN ELASTICITY

EARLY SIGNS OF TISSUE PTOSIS AND JAWLINE CONTOUR CHANGES

PTOSIS OF SUPERFICIAL FAT TISSUE, FAT DEPLETION IN THE CHEEK AND LATERAL COMPARTMENTS

GLOBAL LAXITY

MORPHOLOGICAL AND STRUCTURAL FACIAL CHANGES



3%









РROFHILO® с о м в о

PROTOCOL PREVENTION OR MILD LAXITY

PREVENTION OR MANTEINANCE

EARLY SIGNS OF SKIN LAXITY, REDUCED SKIN ELASTICITY

EARLY SIGNS OF TISSUE PTOSIS AND JAWLINE CONTOUR CHANGES

PTOSIS OF SUPERFICIAL FAT TISSUE, FAT DEPLETION IN THE CHEEK AND LATERAL COMPARTMENTS

GLOBAL LAXITY

MORPHOLOGICAL AND STRUCTURAL FACIAL CHANGES

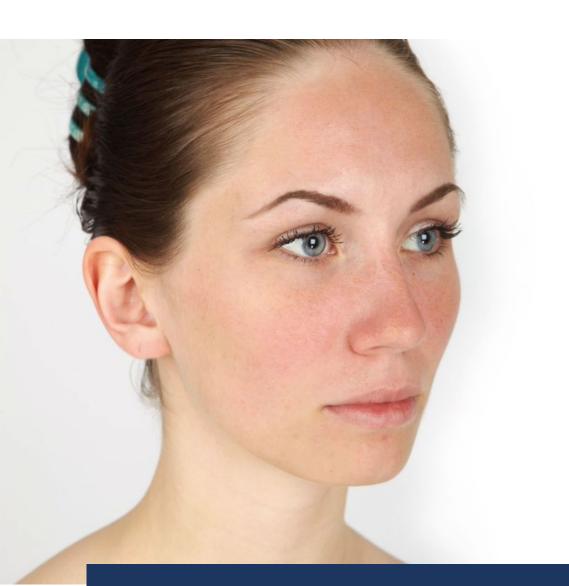


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PROFHILO[®] C O M B O **PROTOCOL** PREVENTION OR MILD LAXITY

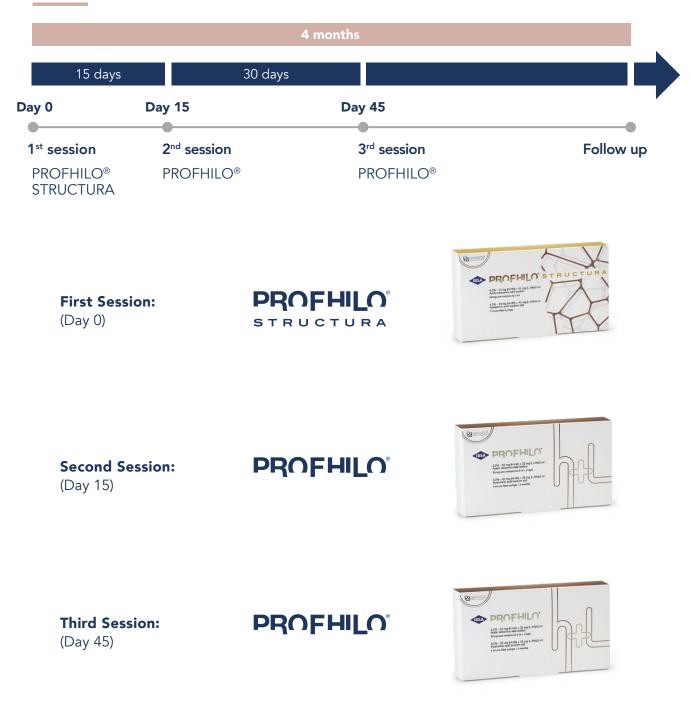


PATIENTS SEEKING FOR A **PREVENTIVE APPROACH** OR SHOWING THE EARLY SIGNS OF REDUCED SKIN **ELASTICITY** AND SLIGHT ALTERATION IN THE **JAWLINE CONTOUR.**

РROFHILO® с о м в о

PROTOCOL PREVENTION OR MILD LAXITY

TIMELINE





PROTOCOL PREVENTION OR MILD LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sinker and BAP Technique



Courtesy of Hend Fayez, MD, Oman

PROTOCOL PREVENTION OR MILD LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sinker and BAP Technique

BEFORE





2 MONTHS AFTER PROTOCOL

Courtesy of Hend Fayez, MD, Oman

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Hend Fayez, MD, Oman

PROTOCOL PREVENTION OR MILD LAXITY

CLINICAL EXPERIENCE

BEFORE

INJECTION TECHNIQUES: Sinker and BAP Technique





Courtesy of Michela Zazzaron, MD, Italy

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Michela Zazzaron, MD, Italy

PROTOCOL MODERATE LAXITY

PREVENTION OR MANTEINANCE

EARLY SIGNS OF SKIN LAXITY, REDUCED SKIN ELASTICITY

EARLY SIGNS OF TISSUE PTOSIS AND JAWLINE CONTOUR CHANGES

PTOSIS OF SUPERFICIAL FAT TISSUE, FAT DEPLETION IN THE CHEEK AND LATERAL COMPARTMENTS

GLOBAL LAXITY

MORPHOLOGICAL AND STRUCTURAL FACIAL CHANGES



3%





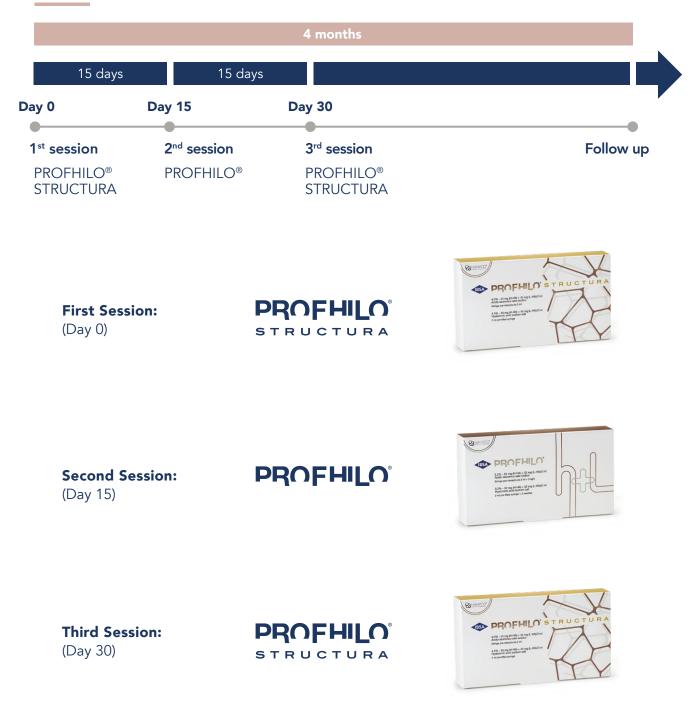
PROFHILO[®] C O M B O **PROTOCOL** MODERATE LAXITY



PATIENT SHOWING A LOSS OF SKIN ELASTICITY AND CHANGES IN JAWLINE CONTOUR, FEATURING PTOSIS AND CHEEK VOLUME LOSS. **РROFHILO®** С О М В О

PROTOCOL MODERATE LAXITY

TIMELINE





PROTOCOL MODERATE LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sagger and BAP Technique

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Michela Zazzaron, MD, Italy

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Michela Zazzaron, MD, Italy



PROTOCOL MODERATE LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sagger and BAP Technique



Courtesy of Hend Fayez, MD, Oman



PROTOCOL MODERATE LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sagger and BAP Technique



Courtesy of Hend Fayez, MD, Oman

РROFHILO® с о м в о

PROTOCOL SEVERE LAXITY

PREVENTION OR MANTEINANCE

EARLY SIGNS OF SKIN LAXITY, REDUCED SKIN ELASTICITY

EARLY SIGNS OF TISSUE PTOSIS AND JAWLINE CONTOUR CHANGES

PTOSIS OF SUPERFICIAL FAT TISSUE, FAT DEPLETION IN THE CHEEK AND LATERAL COMPARTMENTS

GLOBAL LAXITY

MORPHOLOGICAL AND STRUCTURAL FACIAL CHANGES

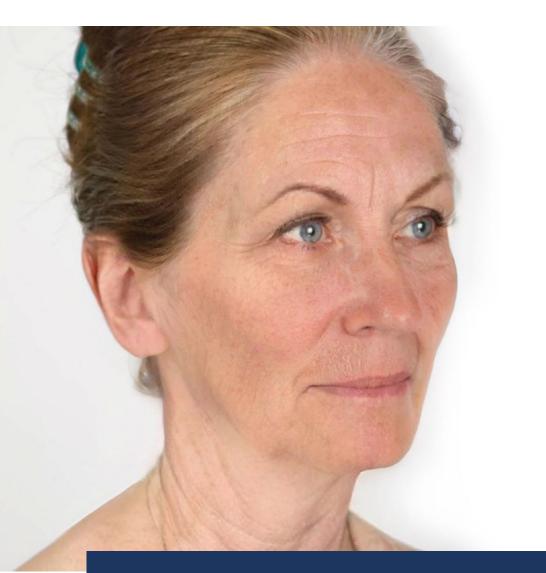


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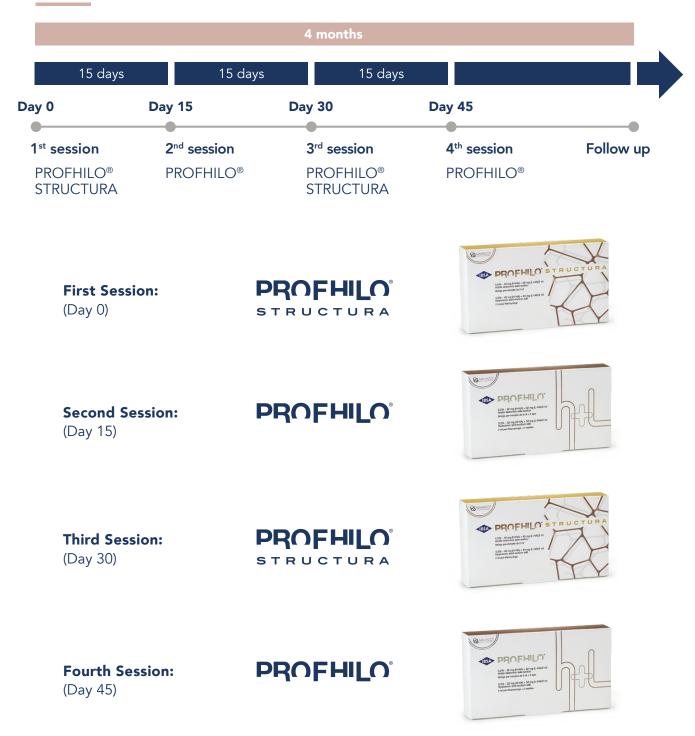


PROFHILO[®] C O M B O **PROTOCOL** SEVERE LAXITY



PATIENTS SHOWING GLOBAL LAXITY, **ATROPHY** AND **PTOSIS**, WITH **CHANGES OF JAWLINE CONTOUR, CHEEK FAT LOSS**, VISIBLE **WRINKLES AND STRUCTURAL ALTERATION** **PROFHILO**[®] C O M B O **PROTOCOL** SEVERE LAXITY

TIMELINE



Follow up: 4 months after the first treatment



PROTOCOL SEVERE LAXITY

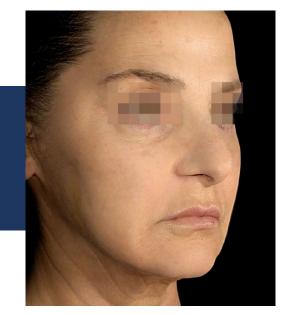
CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sagger and BAP Technique

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Riccardo Forte, MD, Italy

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Riccardo Forte, MD, Italy



PROTOCOL SEVERE LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sagger and BAP Technique

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Michela Zazzaron, MD, Italy

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Michela Zazzaron, MD, Italy



PROTOCOL SEVERE LAXITY

CLINICAL EXPERIENCE

INJECTION TECHNIQUES: Sagger and BAP Technique

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Editta Buttura da Prato, MD, Italy

BEFORE



2 MONTHS AFTER PROTOCOL



Courtesy of Editta Buttura da Prato, MD, Italy

PROFHILO® C O M B O

PROTOCOL PREVENTION OR MILD LAXITY

	4 months		
15 days 30 days		/S	
Day 0	Day 15	Day 45	
1 st session	2 nd session	3 rd session	Follow up
PROFHILO [®] STRUCTURA	PROFHILO®	PROFHILO®	

PROTOCOL MODERATE LAXITY

	4 months		
15 days	15 days		
Day 0	Day 15	Day 30	
1 st session	2 nd session	3 rd session	Follow up
PROFHILO [®] STRUCTURA	PROFHILO [®]	PROFHILO [®] STRUCTURA	

PROTOCOL SEVERE LAXITY

		4 months		
15 days	15 days	15 days		
Day 0	Day 15	Day 30	Day 45	
1 st session	2 nd session	3 rd session	4 th session	Follow up
PROFHILO [®] STRUCTURA	PROFHILO®	PROFHILO [®] STRUCTURA	PROFHILO®	

PROFHILO[®] FOR SKIN BIOREMODELING



EACH BOX CONTAINS:

- 1 Pre-filled 2 ml syringe
- 1 Product leaflet
- 2 Terumo needles 29G TW 13 mm
- 2 Implant cards

CONCENTRATION:^{3;4}

3.2% - 32 mg (H-HA) +

32 mg **(L-HA)**/2 ml Hyaluronic acid sodium salt **RHEOLOGY:**

G': 39 Tan**δ**: 1.36

PROFHILO[®] STRUCTURA

THE NEW FRONTIER OF ADIPOSE TISSUE RESTORATION IN RESPONSE TO AGING



EACH BOX CONTAINS:

- 1 Pre-filled ready to use 2 ml syringe
- 1 Product leaflet
- 2 Implant cards

EACH BOX CONTAINS:

- 1 TSK cannula 22Gx50mm
- 1 TSK pilot needle 21Gx25mm
- 1 TSK cannula 25Gx38mm
- 1 TSK pilot needle 23Gx19mm

CONCENTRATION:4;5

- 4.5% 45 mg (**H-HA**) + 45 mg (**L-HA**)/2 ml (pre-filled syringe).
- Total of 90 mg HA.

RHEOLOGY:

G': 95 Tan**δ**: 1.1





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CONCENTRATION

64 mg in 2 ml

RHEOLOGY

LAYER

Dermis

G': 39

Tan δ: 1.36



INJECTION TECHNIQUE BAP technique

FACIAL AREAS

Malar and submalar areas

TOOL

Needle

PROFHILO[®] STRUCTURA



CONCENTRATION	90 mg in 2 ml
RHEOLOGY	G': 95 Tan δ: 1.1
LAYER	Adipose tissue
INJECTION TECHNIQUE	Sinker and Sagger technique
FACIAL AREAS	Preauricular and zygomatic areas
TOOL	Cannula

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References:

- Beatini A., Schiraldi C., Sparavigna A. Hyaluronic acid hybrid cooperative complexes and the BAP (Bio Aesthetic Points) technique: the new edge in biorejuvenation. Aesthetic Medicine 2016; Volume 2, Number 2, April-June. Beatini A. et al. 2016; Aesthetic Medicine 2(2):45-51
- 2) Sparavigna A., Tenconi B. Efficacy and tolerance of an injectable medical device containing stable hybrid cooperative complexes of high- and low-molecular-weight hyaluronic acid: a monocentric 16 weeks open-label evaluation. Clin Cosmet Investig Dermatol. 2016 Sep 26;9:297-305.
- 3) Profhilo® IFU
- 4) Forte R., Salti G., Tateo A. Profhilo[®] Structura, Current Status and Future Perspectives: A Practical Review. Plast Aesthet Nurs (Phila). 2024 Jul-Sep 01;44(3):213-219. doi: 10.1097/PSN.000000000000571. Epub 2024 Jul 3. PMID: 39028477.
- 5) Profhilo[®] Structura IFU



